

# Strategic Decision Making with Coarse Frames

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## Strategic Use of Coarse Models

# Coarse Evaluation

- Strategic decisions are often made without specifying the details.  
i.e.) rough strategic plan → tactical details  
Q. Is it legitimate to make decisions such a way?  
Ans. **Optimal substructure** of set-valued solution provides a sufficient condition for the legitimacy.
- Set-valued solution characterizes hierarchical diversity in the society – finer coordination is possible within the expected range in the smaller communities

# Local Dominance

## Definition (Local Dominance)

- $a \in A$  locally dominates  $a' \in A$  at the range of uncontrollable states  $Y \subset X$  if

$$\forall x \in Y [u(a, x) \geq u(a', x)]$$

- $B \subset A$  is locally dominant at the range  $Y \subset X$  if

$$\forall a \in B \forall a' \in A \setminus B [a \text{ locally dominates } a']$$

- Notice that the definition is applied to a **subset** of actions rather than a single best action.
- Local dominance describes the situation in which, if you know that the state of the world is within a certain range, then you can make choices from a certain range of alternatives.

# 天気と休日の外出の意思決定

| $a \backslash \omega$ | 晴れ | 曇り | 雨  |
|-----------------------|----|----|----|
| ピクニック                 | 5  | 2  | -5 |
| ショッピング                | 2  | 3  | -1 |
| 家にいる                  | 1  | 1  | 1  |

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# Application to Interactive Decision Situations

## Definition

$B \subset A$  is **closed under rational behavior (curb)** [1] or **persistent**[2] if  $\forall i \in N [B_i \text{ is locally dominant at } B_{-i}]$ .

## Example

| 1 \ 2    | a    | b    | c    | d    |
|----------|------|------|------|------|
| $\alpha$ | 1, 1 | 2, 3 | 0, 0 | 0, 0 |
| $\beta$  | 3, 2 | 1, 1 | 0, 0 | 0, 0 |
| $\gamma$ | 0, 0 | 0, 0 | 1, 1 | 2, 3 |
| $\delta$ | 0, 0 | 0, 0 | 3, 2 | 1, 1 |

- $\{\alpha, \beta\} \times \{a, b\}$  is locally dominant.
- If player 1 knows that player 2 chooses within  $\{a, b\}$ , then she is better off choosing either  $\alpha$  or  $\beta$  than choosing any other action.

# Optimal Substructure

## Theorem ([3])

Let  $B \subset A$  be a curb subspace. For  $\forall C \subset B$ , if  $C$  is curb in the game restricted to  $B$ , then  $C$  is also curb in the original game.

## Example

| 1 \ 2 |          |      | 1 \ 2    | a    | b    | c    | d    |
|-------|----------|------|----------|------|------|------|------|
| 1 \ 2 | a        | b    | $\alpha$ | 1, 1 | 2, 3 | 0, 0 | 0, 0 |
|       | $\alpha$ | 1, 1 | $\beta$  | 3, 2 | 1, 1 | 0, 0 | 0, 0 |
|       | $\beta$  | 3, 2 | $\gamma$ | 0, 0 | 0, 0 | 1, 1 | 2, 3 |
|       |          | 1, 1 | $\delta$ | 0, 0 | 0, 0 | 3, 2 | 1, 1 |

$\Rightarrow$



# Partitioned Games

## Definition (Partition game)

Let  $P^i$  be a frame on action space  $A_i$  for each player  $i$ , and  $P := \times_{i \in N} P^i$ . A partition game  $\Gamma(P) = (N, P, \hat{u})$  of game  $\Gamma$  is a normal form game that satisfies

$$\forall i \in N, \forall B \in P : \min_{a \in B} u_i(a) \leq \hat{u}_i(B) \leq \max_{a \in B} u_i(a)$$

## Theorem

Take a game  $\Gamma$  and a partition game  $\Gamma(P)$ . Assume that an action profile subspace  $B^* \in P$ . Then,  
 $B^*$  is locally dominant in game  $\Gamma \Rightarrow B^*$  is a Nash equilibrium of game  $\Gamma(P)$

# Example

## Example

| 1 \ 2                | {a, b} | {c, d} |
|----------------------|--------|--------|
| { $\alpha, \beta$ }  | 1, 3   | 0, 0   |
| { $\gamma, \delta$ } | 0, 0   | 3, 2   |

- A partition game is obtained by labeling subsets by a coarse frame:
  - $A_1^1 = \{\{a, b\}, \{c, d\}\}$
  - $A_2^2 = \{\{\alpha, \beta\}, \{\gamma, \delta\}\}$
- $(\{a, b\}, \{c, d\}) \in A_1^1 \times A_2^2$  is a Nash equilibrium.  
(Recall that it is locally dominant in the original game.)

# Implications

Local dominance along with partitioning of language are applicable to the following contexts:

- Strategic Decisions – If local dominance is applicable successively, then the succession characterizes the legitimacy of successively focusing on finer details in a narrower range.
- Hierarchical Diversity in the Society – finer coordination is possible within the expected range in the smaller communities



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