Nash equilibrium

<u>Definition 8.D.1</u>: (Nash equilibrium)

$$s = (s_1, ..., s_I)$$
 is a Nash equilibrium

$$\begin{split} &\text{in } \Gamma_N = [N = \{0,1,\ldots,I\}, \, \{S_i\}, \, \{u_i\}] \\ &\text{if } \ \forall \ i = 1, \, \ldots \, , I, \ u_i(s_i, \, s_{\text{-}i}) \geq u_i(s_i', \, s_{\text{-}i}) \, \forall \, \, s_i' \in S_i. \end{split}$$

Note: Nash eq. \rightarrow each player's strategy is a best response to the strategies actually played by her rivals

Rationalizable strategies

→ best response to some justified strategies of the rivals

Nash equilibrium

Example 8.D.1:

denotes a best response(M, m) is the unique Nash eq.

	1	m	r
U	<u>5</u> , 3	0, 4	3, <u>5</u>
M	4, 0	<u>5, 5</u>	4, 0
D	3, <u>5</u>	0, 4	<u>5</u> , 3

Example 8.D.2:

(a₂, b₂) is the unique Nash eq.

rationalizable strategies \rightarrow {a₁, a₂, a₃} for 1, {b₁, b₂, b₃} for 2

	b_1	b_2	b_3	b_4
a_1	0, 7	2, 5	<u>7</u> , 0	0, 1
a_2	5, 2	<u>3</u> , <u>3</u>	5, 2	0, 1
a_3	<u>7</u> , 0	2, 5	0, 7	0, 1
a_4	0, 0	0, -2	0, 0	<u>10</u> , -1

Note: Every strategy in Nash eq. \rightarrow rationalizable

Nash equilibrium

Example 8.D.3:

_ denotes a best response

(E, E), (C, C) are Nash eq.

	E	С
Е	<u>100, 100</u>	0, 0
С	0, 0	100, 100

Nash eq. theory says nothing which eq. we should expect.

Best-response correspondence

$$b_{i} \colon S_{-i} \to S_{i}$$

$$b_{i}(s_{-i}) = \{s_{i} \in S_{i} \mid u_{i}(s_{i}, s_{-i}) \geq u_{i}(s'_{i}, s_{-i}) \ \forall \ s'_{i} \in S_{i}\}$$

$$s = (s_1, ..., s_I)$$
 is a Nash equilibrium
$$in \Gamma_N = [N=\{0,1,...,I\}, \{S_i\}, \{u_i\}]$$

$$iff \quad s_i \in b_i(s_{-i}) \quad \forall \ i=1, ..., I$$

Nash equilibrium — Discussion

Why should we concern ourselves with the concept of Nash eq. ? How do players reach a Nash eq. ?

- 1. Nash eq. as a consequence of rational inference
- 2. Nash eq. as a necessary condition if there is a unique predicted outcome
- 3. Focal points
- 4. Nash eq. as a self-enforcing agreement
- 5. Nash eq. as a stable social convention

Definition 8.D.1:

$$\sigma = (\sigma_1, \dots, \sigma_I) \text{ is a } \underline{\text{Nash equilibrium}}$$

$$\text{in } \Gamma_N = [N = \{0, 1, \dots, I\}, \{\Delta(S_i)\}, \{u_i\}]$$

$$\text{if } \forall i = 1, \dots, I, \ u_i(\sigma_i, \sigma_{-i}) \geq u_i(\sigma'_i, \sigma_{-i}) \ \forall \ \sigma'_i \in \Delta(S_i).$$

Example 8.D.4:

((1/2, 1/2), (1/2, 1/2)) is a unique Nash eq.

1's payoff: $H -1 \times 1/2 + 1 \times 1/2 = 0$

 $T 1 \times 1/2 + (-1) \times 1/2 = 0$

same for 2

	Н	T
Н	-1, +1	+1, -1
T	+1, -1	-1, +1

<u>Proposition 8.D.1</u>: $S_i^+ \subseteq S_i$ set of pure str. played with positive prob. in $\sigma = (\sigma_1, \dots, \sigma_I)$. σ is a Nash eq. in

$$\Gamma_{N} = [N=\{0,1,...,I\}, \{\Delta(S_{i})\}, \{u_{i}\}] \text{ iff } \forall i=1,...,I,$$

- (i) $u_i(s_i, \sigma_{-i}) = u_i(s_i, \sigma_{-i}) \ \forall \ s_i, \ s_i \in S_i^+$
- (ii) $u_i(s_i, \sigma_{-i}) \ge u_i(s_i', \sigma_{-i}) \ \forall \ s_i \in S_{i}^+ \ \forall \ s_i' \notin S_{i}^+$

 $\begin{array}{l} \underline{Pf}:\rightarrow)\quad \text{First show that }\forall\ i=1,\ ...\ ,I\\ u_i(s_i,\sigma_{-i})\geq u_i(s_i',\sigma_{-i})\ \forall\ s_i\in S^+_{i,}\ \underline{\forall\ s'_{\underline{i}}\in S_{\underline{i}}}\\ \text{Suppose not, i.e., }\exists\ i,\ s_i\in S^+_{i},\ s'_{i}\in S_{i}\ \ \text{s.t.}\ \ u_i(s'_{i},\sigma_{-i})>u_i(s_i,\sigma_{-i}).\\ \text{Let }\sigma'_{i}\ \text{be s.t.} \end{array}$

$$\sigma'_{i}(s''_{i}) = \sigma_{i}(s''_{i}) \qquad \text{for } s''_{i} \neq s_{i}, s'_{i}$$

$$= \sigma_{i}(s'_{i}) + \sigma_{i}(s_{i}) \qquad \text{for } s''_{i} = s'_{i}$$

$$= 0 \qquad \text{for } s''_{i} = s_{i}$$

Then $u_i(\sigma'_i, \sigma_{-i}) > u_i(\sigma_i, \sigma_{-i})$, contradicting that σ is a Nash eq.

<u>Proposition 8.D.1</u>: $S_i^+ \subseteq S_i$ set of pure str. played with positive prob. in $\sigma = (\sigma_1, \dots, \sigma_I)$. σ is a Nash eq. in

$$\begin{split} \Gamma_{N} &= [N = \{0,1,\ldots,I\}, \, \{\Delta(S_{i})\}, \, \{u_{i}\}] \quad \text{iff} \ \forall \ i = 1, \, \ldots, I, \\ & (i) \ u_{i}(s_{i}, \, \sigma_{-i}) = u_{i}(s_{i}, \, \sigma_{-i}) \ \forall \ s_{i}, \, s_{i}^{*} \in S_{i}^{+} \\ & (ii) \ u_{i}(s_{i}, \, \sigma_{-i}) \geq u_{i}(s_{i}, \, \sigma_{-i}) \ \forall \ s_{i} \in S_{i}^{+} \ \forall \ s_{i}^{*} \not\in S_{i}^{+} \end{split}$$

 $\begin{array}{l} \underline{Pf}: \rightarrow) \quad \text{Next show that} \ \forall \ i=1, \ \dots, I \\ u_i(s_i, \sigma_{-i}) = u_i(s_i', \sigma_{-i}) \ \forall \ s_i \ , \ s_i' \in S^+_{i,} \\ \text{Suppose not, i.e.,} \ \exists \ i, \ s_i \ , \ s_i' \in S^+_{i} \ \ \text{s.t.} \ \ u_i(s_i', \sigma_{-i}) > u_i(s_i, \sigma_{-i}). \\ \text{(Remember: have shown} \ u_i(s_i, \sigma_{-i}) \geq u_i(s_i', \sigma_{-i}) \ \forall \ s_i \in S^+_{i,} \ \underline{\forall \ s_i' \in S_{\underline{i}}}) \\ \text{Let} \ \sigma_i' \ be \ \text{s.t.} \end{array}$

$$\sigma'_{i}(s''_{i}) = \sigma_{i}(s''_{i}) \qquad \text{for } s''_{i} \neq s_{i}, s'_{i}$$

$$= \sigma_{i}(s'_{i}) + \sigma_{i}(s_{i}) \qquad \text{for } s''_{i} = s'_{i}$$

$$= 0 \qquad \text{for } s''_{i} = s_{i}$$

Then $u_i(\sigma'_i, \sigma_{-i}) > u_i(\sigma_i, \sigma_{-i})$, contradicting that σ is a Nash eq.

<u>Proposition 8.D.1</u>: $S_i^+ \subseteq S_i$ set of pure str. played with positive prob. in $\sigma = (\sigma_1, \dots, \sigma_I)$. σ is a Nash eq. in

$$\begin{split} \Gamma_N = [N = \{0,1,\ldots,I\}, \, \{\Delta(S_i)\}, \, \{u_i\}] \ \ iff \quad \forall \ i = 1, \, \ldots \, , I, \\ (i) \ u_i(s_i, \, \sigma_{\text{-}i}) = u_i(s^{\, \prime}_{i}, \, \sigma_{\text{-}i}) \ \ \forall \ s_i, \, s^{\, \prime}_{i} \in S^+_{\ i} \\ (ii) \ u_i(s_i, \, \sigma_{\text{-}i}) \geq u_i(s^{\, \prime}_{i}, \, \sigma_{\text{-}i}) \ \ \forall \ s_i \in S^+_{\ i}, \, \forall \ s^{\, \prime}_{i} \not \in S^+_{\ i} \end{split}$$

 $\begin{array}{l} \underline{Pf}:\leftarrow) \quad \text{Suppose that } \sigma \ \ \text{is not a Nash eq.} \ . \\ \text{Then } \exists \ i, \ \sigma'_i \in \Delta(S_i) \ \ \text{s.t.} \ \ u_i \ (\sigma'_i, \ \sigma_{-i}) > u_i \ (\sigma_i, \ \sigma_{-i}). \\ \text{Then } \exists \ s'_i \in S_i \ \ \text{s.t.} \ \ u_i \ (s'_i, \ \sigma_{-i}) > u_i \ (\sigma_i, \ \sigma_{-i}) \ \ \text{with} \ \ \sigma'_i \ (s'_i) > 0. \\ \text{From (i), } \ u_i \ (s_i, \ \sigma_{-i}) = u_i \ (\sigma_i, \ \sigma_{-i}) \ \ \text{for all } s_i \in S^+_i. \\ \text{Thus } \ s'_i \not\in S^+_i, \ \ \text{contradicting (ii)}. \end{array}$

Note: To see a Nash eq. or not, it suffices to check deviations to pure strategies.

Corollary 8.D.1:

$$s = (s_1, ..., s_I)$$
 is a Nash eq. of $\Gamma_N = [N = \{0, 1, ..., I\}, \{S_i\}, \{u_i\}]$ iff it is a Nash eq. of $\Gamma'_N = [N = \{0, 1, ..., I,\}, \{\Delta(S_i)\}, \{u_i\}]$

 $\underline{\mathrm{Pf}}: \leftarrow$) clear.

→) Since s is a Nash eq. of
$$\Gamma_N = [N = \{0,1,...,I\}, \{S_i\}, \{u_i\}],$$

$$\forall i = 1, ..., I \quad u_i(s_i, s_{-i}) \ge u_i(s_i', s_{-i}) \quad \forall s_i' \notin S_i^+$$

Thus (i), (ii) in Proposition 8.D.1 trivially hold since $S_i^+ = \{s_i\}$ Thus by Prop.8.D.1,

s is a Nash eq. of
$$\Gamma'_{N} = [N = \{0,1,...,I,\} \{\Delta(S_{i})\}, \{u_{i}\}].$$

Example 8.D.5:

S

S's mixed strategy: $(\sigma_s, 1-\sigma_s)$

T: play E $\rightarrow 1000\sigma_s$ play C $\rightarrow 100(1-\sigma_s)$

	E	С
Е	<u>1000</u> , <u>1000</u>	0, 0
C	0, 0	100, 100

Suppose T's mixed strategy (σ_T , 1- σ_T) satisfies $0 < \sigma_T < 1$.

Then $S^{+}_{T} = \{E, C\}.$

Prop. 8.D.1 \rightarrow 1000 σ_s =100(1- σ_s)

 \rightarrow $\sigma s = 1/11 \rightarrow S$'s mixed strategy (1/11, 10/11)

Similarly, T's strategy (1/11, 10/11)

Nash eq. ((1/11, 10/11), (1/11, 10/11))

Mixed Strategy ???

What is a mixed strategy?

It just makes the rival indifferent over his strategies (The player has no preference over the probabilities.)

Is a mixed strategy useful?

- 1 Players have a pure strategy that gives the same payoff.
 - \rightarrow why randomize them?
 - → Players may not actually randomize; but they make definite choices that are affected by signals.
- 2 Stability of mixed strategy Nash eq. players do not have an incentive to use the exact probability
 - → may not arise as a social convention,
 but as a self-enforcing agreement

Correlated Strategies

Example 8.D.5:

Public signal $\theta \in [0,1]$

$$\theta \ge 1/2 \rightarrow \text{both play E}$$

$$\theta < 1/2 \rightarrow \text{both play C}$$

S

	Е	С
Е	1000, 1000	0, 0
C	0, 0	100, 100

This is equilibrium.

If T (S) follows, then S (T) has no incentive to deviate.

Correlated equilibrium

Existence of Nash equilibrium

Proposition 8.D.2:

 $\Gamma_N = [N=\{0,1,...,I\}, \{\Delta(S_i)\}, \{u_i\}]$ in which $S_1, ..., S_I$ have a finite number of elements has a mixed strategy Nash eq.

Proposition 8.D.3:

A Nash eq. exists in $\Gamma_N = [N = \{0,1,...,I\}, \{S_i\}, \{u_i\}]$ if $\forall i=1,...,I$

- (i) S_i is a nonempty, convex, and compact subset of \Re^m , and
- (ii) $u_i(s_1, ..., s_I)$ is continuous in $(s_1, ..., s_I)$ and quasi-concave in s_i .

$$\begin{aligned} u_i(s_1, \dots, s_I) &\text{ is } \underline{\text{quasi-concave}} &\text{ in } s_i \\ &\text{ if } \forall s'_i, s''_i, \alpha \in [0, 1] \\ &u_i(\alpha s'_i + (1 - \alpha) s''_i, s_{-i}) \geq &\min \left(u_i(s'_i, s_{-i}), u_i(s''_i, s_{-i})\right) \end{aligned}$$

Assignments

Problem Set 4 (due May 13):

Exercises (pp.262-266):

- 1. 8.D.3, 8.D.4, 8.D.5, 8.D.9
- 2. Read (i) (v) on the concept of Nash equilibrium (pp.248-249) and summarize them.

Reading Assignments:

Text Chapter 8, pp.253-257