

Problem Set 1

1. For the following bargaining games, find the Nash bargaining solution by (a) solving the maximization problem and by (b) using *only* the four axioms.
 - (a) R is the closed region inside the triangle with vertices $(0,0), (9,0), (0,6)$ and the disagreement point is $u^0 = (0,0)$
 - (b) R is the closed region inside the triangle with vertices $(0,0), (9,0), (0,6)$ and the disagreement point is $u^0 = (3,2)$
 - (c) R is the closed region inside the triangle with vertices $(0,0), (8,0), (0,8)$ and the disagreement point is $u^0 = (2,1)$
 - (d) R is the closed region inside the quadrilateral with vertices $(0,0), (0,6), (6,3), (8,0)$ and the disagreement point is $(0,0)$
 - (e) R is the closed region inside the quadrilateral with vertices $(0,0), (0,6), (6,3), (8,0)$ and the disagreement point is $(2,2)$

2. Proof of the Existence and Uniqueness of the Nash Bargaining Solution

Nash's Theorem

There is only one solution $f : B \rightarrow \mathbb{R}^2$ that satisfies Pareto optimality, Symmetry, Preservation under Strictly Increasing Affine Transformation and Independence of Irrelevant Alternatives. Moreover, for any (R, u^0) , $f(R, u^0)$ solves

$$\max\{(u_1 - u_1^0)(u_2 - u_2^0) \mid (u_1, u_2) \in R, u_1 \geq u_1^0, u_2 \geq u_2^0\}$$

and the solution (u_1, u_2) to the above maximization problem is unique. This f is called the Nash bargaining solution

Let B be the set of bargaining problems (R, u^0) such that

- R is a convex and compact subset of \mathbb{R}^2
- $u^0 = (u_1^0, u_2^0) \in R$.
- There is a $(u_1, u_2) \in R$ such that $u_1 > u_1^0, u_2 > u_2^0$

(Proof)

- (a) Let f be a function such that for each (R, u^0) , $f(R, u^0)$ is the solution to the maximization problem above. To show that f above is well-defined as a function (i.e. $f(R, u^0)$ is single-valued for each (R, u^0))

Let $H(u_1, u_2) = (u_1 - u_1^0)(u_2 - u_2^0)$ and let $R' = \{u \in R \mid u_1 \geq u_1^0, u_2 \geq u_2^0\}$

Because R is compact, R' is also compact

Because H is a continuous function on R' , H attains a maximum on R'

(Problem) Prove the following statements.

- i. If $s^* = (s^*_1, s^*_2)$ is a maximizer for H on R' , then $s^*_1 > u_1^0$ and $s^*_2 > u_2^0$
- ii. R' is convex
- iii. There is only one such $s^* = (s^*_1, s^*_2)$; therefore f is a well-defined function
 (Hint) Suppose there is another maximizer $t^* = (t^*_1, t^*_2)$ in R' , that is different from s^* ; define $r^* = (r^*_1, r^*_2) = ((s^*_1 + t^*_1)/2, (s^*_2 + t^*_2)/2)$
 Show that $H(r^*_1, r^*_2) > H(s^*_1, s^*_2)$ and $(r^*_1, r^*_2) \in R'$, which contradicts the maximality of s^*

- (b) (Problem) Show that f satisfies Pareto optimality, Symmetry, Preservation under Strictly Increasing Affine Transformation and Independence of Irrelevant Alternatives.
- (c) To show that f is the unique solution that satisfies the four axioms:
 Let $g : B \rightarrow \mathbb{R}^2$ be another solution that satisfies Pareto optimality, Symmetry, Preservation under Strictly Increasing Affine Transformation, and Independence of Irrelevant Alternatives.
 It is sufficient to show that for each (R, u^0) , $f(R, u^0) = g(R, u^0)$
 Take any (R, u^0) and let $u^* = f(R, u^0)$
- i. Consider the following affine transformation and let R' be the set of (u'_1, u'_2) defined below $((u_1, u_2) \in R)$

$$u'_1 = \frac{u_1}{2(u^*_1 - u^0_1)} - \frac{u^0_1}{2(u^*_1 - u^0_1)}$$

$$u'_2 = \frac{u_2}{2(u^*_2 - u^0_2)} - \frac{u^0_2}{2(u^*_2 - u^0_2)}$$
 - ii. (Problem) Show that under the transformation defined above,
 - (u^*_1, u^*_2) is transformed to $(1/2, 1/2)$
 - (u^0_1, u^0_2) is transformed to $(0, 0)$
 - iii. Therefore, $f(R', (0, 0)) = (1/2, 1/2)$ and by axiom 3 (Preservation under Strictly Increasing Affine Transformation), it is sufficient to show $g(R', (0, 0)) = (1/2, 1/2)$
 - iv. For each $u' = (u'_1, u'_2) \in R'$ it can be shown that $u'_1 + u'_2 \leq 1$ has to hold.
 - Suppose $u'_1 + u'_2 > 1$ for some (u'_1, u'_2)
 - For a small $\epsilon, 0 \leq \epsilon \leq 1$, consider $(1 - \epsilon)(1/2, 1/2) + \epsilon(u'_1, u'_2)$
 - (Problem) Show that this point lies in R'
 - (Problem) Show that for sufficiently small ϵ the product of the two coordinates of this point exceed $1/4$
 - This contradicts $f(R', u^0) = (1/2, 1/2)$.
 - v. Let T be any triangle that is symmetric with respect to the 45° line and contains R' and that $(1/2, 1/2)$ is Pareto optimal within T . Because R is bounded, such T must exist. By Pareto optimality and symmetry, $g(T, (0, 0)) = (1/2, 1/2)$. $R' \subseteq T$ and $(0, 0), (1/2, 1/2) \in R'$, which implies (by independence of irrelevant alternatives) $g(R', (0, 0)) = (1/2, 1/2)$.